

# NORTHSHORE ONE | MEETING AGENDA

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## 11:30am - 11:45am

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**OPEN NETWORKING** - an opportunity to socialize, make introductions, and get prepared for the meeting.

## 11:45am

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**MODERATOR** calls meeting to order

- a) WELCOME guests & subs
- b) PLEDGE of ALLEGIANCE
- c) MISSION STATEMENT

We are Business Partners dedicated to serving and supporting members by growing businesses together through an intentional leads/referrals program, connecting professionals and inspiring future leaders.

- d) INTRODUCE Leadership Team
- e) This week's presenter gives their PURPOSE of Northshore ONE
- f) Introduce Education Coordinator

## 11:50am

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### **NETWORKING EDUCATION**

by Education Coordinator

## 11:55am

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- a) Pass **BUSINESS CARD BINDER**
- b) Pass **50/50 BUCKET**
- c) Reminder about **ONLINE SLIPS**
- d) **MEMBERSHIP TEAM REPORT**  
Most wanted list, etc...
  - 1) Induct new members (if any)
- e) **TREASURER REPORT**  
Bank balance, etc...
- e) **SECRETARY REPORT**  
Upcoming Speaker List, etc...

## 12:00pm

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### **MEMBER 60 sec. PITCHES**

This is our Members opportunity to introduce themselves, their companies, and ask for specific referrals.

Visitors (and SUBS) will be able to introduce themselves AFTER the members.

## 12:30pm

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### **10 - 15 MINUTE PRESENTATION**

This week's presenter educates us about their business and what type of referrals they are seeking.

## 12:45pm

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### **REFERRALS & TESTIMONIALS**

Each member gets an opportunity to announce an "I have.."

- a referral
- a testimonial
- closed business

## 12:55pm

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a) **ANNOUNCEMENTS and REMINDERS** (Secretary)

b) 50 / 50 DRAWING

## 1:00pm

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**MEETING ENDS**