

NORTHSHORE ONE | MEETING AGENDA

8:00am - 8:15am

OPEN NETWORKING - an opportunity to socialize, make introductions, and get prepared for the meeting.

8:15am

MODERATOR calls meeting to order

- a) WELCOME guests & subs
- b) PLEDGE of ALLEGIANCE
- c) MISSION STATEMENT

We are Business Partners dedicated to serving and supporting members by growing businesses together through an intentional leads/referrals program, connecting professionals and inspiring future leaders.

- d) INTRODUCE Leadership Team
- e) This week's presenter gives their PURPOSE of Northshore ONE
- f) Introduce Education Coordinator

8:20am

NETWORKING EDUCATION

by Education Coordinator

8:25am

- a) Pass **BUSINESS CARD BINDER**
- b) Pass **50/50 BUCKET**
- c) Reminder about **ONLINE SLIPS**
- d) **MEMBERSHIP TEAM REPORT**
Most wanted list, etc...
 - 1) Induct new members (if any)
- e) **TREASURER REPORT**
Bank balance, etc...
- e) **SECRETARY REPORT**
Upcoming Speaker List, etc...

8:30am

MEMBER 60 sec. PITCHES

This is our Members opportunity to introduce themselves, their companies, and ask for specific referrals.

Visitors (and SUBS) will be able to introduce themselves AFTER the members.

9:00am

10 - 15 MINUTE PRESENTATION

This week's presenter educates us about their business and what type of referrals they are seeking.

9:15am

REFERRALS & TESTIMONIALS

Each member gets an opportunity to announce an "I have.."

- a referral
- a testimonial
- closed business

9:25am

a) **ANNOUNCEMENTS and REMINDERS** (Secretary)

b) 50 / 50 DRAWING

9:30am

MEETING ENDS